

THE NEXBEN GENERAL AGENCY:

Nexben Group Services—Powered by MPI

Nexben has a long history of providing white glove service to the agent community. We've partnered with Michigan Planners, Inc. (MPI)—a Blue Cross Platinum agency—to continue providing you with best-in-class support.

Whether you want to grow or garden, **we're here for you!**

It's not easy these days.

- Products are more complex.
- It's harder to find and retain talent.
- Agents are pushed towards self-service.
- Carriers are reducing commissions.
- Small agencies don't receive the support they need.



Nexben is here to help.

IT'S TIME TO GET YOUR TIME BACK!

Key BCBSM Services

1

Membership

Processing of eMVP/ eMCS adds, deletes, and changes for your BCBSM business.

2

Quote to Card

Renewal retrieval, alt plan design quoting, new business quoting, maintenance changes, benefit changes, BAAG/SBCs.

3

Commissions

Commission reports, issues resolution, inquiries.

4

Expertise

Providing guidance on underwriting, compliance, carrier tools, eligibility, billing inquiries, and much more.

5

Education

Market updates, industry trends, carrier changes, and webinars.

It's as easy as ...

1. Align with and designate your commissions to Michigan Planners.
2. Michigan Planners will make Nexben a delegate on BCBS systems.
3. Refocus your time and attention on growing and retaining business.

Contact Us for Next Steps <

This is an opportunity to maintain your current BCBSM standard commission level and gain back-office support from experts that know Blue Cross.



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