



What to Know for the AHIP Exam

America's Health Insurance Plans (AHIP) formed in 2013 when the Health Insurance Association of America (HIAA) and the American Association of Health Plans (AAHP) merged. AHIP represents nearly 1,300 companies that offer health insurance to more than 200 million Americans.

The Center for Medicare and Medicaid Services (CMS) requires brokers to have an annual AHIP certification or another Medicare certification to sell or renew Medicare Advantage and Medicare Part D plans. The AHIP certification does have a cost involved and some carriers offer a variation to the AHIP exam that has a lower cost. We recommend taking the AHIP certification as it is the most widely accepted certification by carriers.

What to expect: The AHIP exam consists of eight modules. Five are for the AHIP itself and the final three are individual categories.

- Overview of Medicare Program Basics
- Part C and other Medicare Health plans
- Medicare Part D
- Marketing Medicare Advantage and Part D plans
- Enrollment Guidance for Medicare Advantage and part D Plans
- Section 1557 Nondiscrimination
- Fraud, Waste and Abuse
- General Compliance

How to study: To complete each module, you must view all the slides and complete the final review questions. Slides for each module are timed and you will not be able to skip through to the review questions. Each module offers review questions that can be completed as many times as you would like. We recommend you review multiple times to gain confidence in knowing the answers.

AHIP Main Modules: Each module will have a set of 20 questions. There will be 50 random questions on the final exam and for this portion of the exam, you will need to pass with a 90% or higher score.

Section 1557 Nondiscrimination: This module will have five review questions and nine questions on the final exam. You must score a 70% or higher to pass this module.

Fraud, Waste and Abuse: This module offers six review questions and will have 10 questions on the final exam. This module must be passed with a 70% or higher score.

General Compliance: There are four review questions for this module and 10 questions on the final exam. You must pass with a 70% or higher.